

OPEN HOUSE

- Open House – Circle Prospecting Neighbors

- *Hi, my name is _____ with RE/MAX Right, and I am simply stopping by to let you know I will be holding an open house at the Smith's home at 123 Easy Street, Sunday from 3:00-6:00. As an extra service to the Smiths, I am informing their closest neighbors in case you may know someone who is interested in moving into the area. If you do, I would love to see them at the open house on Sunday! Here's my card. If you, or anyone you know, ever has a real estate related need, please don't hesitate to call. It was a pleasure meeting you, and I hope you have a great evening!*

- Welcoming Dialogue - Open House

- *Hi, my name is _____ with RE/MAX Right Choice. Come in and make yourself at home! The seller would like a record of everyone who has been through the house today, so could you please sign my guest register? I would also appreciate any comments you have regarding the home on your way out. Take your time, look around, and let me know what you think. If you have any questions, I would be happy to answer them.*

- **Open House Follow Up Notes**

No Buyer's Presentation Set

(Name),

Thank you for stopping by my open house on Saturday/Sunday! It was a pleasure meeting you! I hope you had a wonderful week, and please feel free to call me if I can ever be of service to you or anyone you know.

Buyer's Presentation Set

(Name),

Thank you for stopping by my open house on Saturday/Sunday! It was a pleasure meeting you, and I look forward to helping you buy your perfect home. I hope you have a wonderful week, and I will see you again on (date) at (time) at (location)!

"Are you in the Market for a new home?"

